

# **“HUD Approved Sales Incentives”**

The Santa Ana Homeownership Center  
has approved the use of the following  
Sales Incentives on HUD listings:

**\$100 Down Payment for owner occupant sales where FHA financing is utilized.** The \$100 Down Payment Offer only applies if the purchase price is **greater than or equal to** the current list price of the property. The buyer may **NOT** finance closing costs or prepaids into the loan. If the purchase price is greater than the Appraised value the purchaser may **NOT** obtain a new FHA appraisal to support the higher mortgage amount. The buyer must pay cash in the amount of the difference between the Appraisal and the offer price less \$100.

**\$500 Broker Bonus for owner occupant sales where a full listing price offer has been accepted**

**\$1,000 Sales Allowance for owner occupant sales where a full listing price offer has been accepted and the listing price is \$50,000 or less**

**\$1,500 Sales Allowance for owner occupant sales where a full listing price offer has been accepted and the listing price is \$50,001 or more**

These initiatives are available for all HUD-owned properties advertised to the general public beginning with the listings **January 4, 2008** and thereafter.

THESE INCENTIVES ARE NOT AVAILABLE UNLESS THEY ARE ON THE EXECUTED CONTRACT PRESENTED TO THE CLOSING AGENT BY THE M&M CONTRACTOR, and are not available on contracts executed prior to the advertisement of the incentives.

**PLEASE NOTE: These incentives are being offered for a limited time and may expire without notice. Please see our website ([www.pyramidrealestate.com](http://www.pyramidrealestate.com)) for complete details.**